



## National Power Corporation

### MINUTES OF PRE-NEGOTIATION CONFERENCE

#### LEASE OF 0.6 MW MODULAR DIESEL GENSETS FOR SAN VICENTE DPP PR NO. S1-SVD20-007/ REF. NO. PB200701-NA (NP2)

DATE : 23 October 2020  
TIME : 9:30 AM  
VENUE : Kañao Function Room, NPC Building, Diliman, Quezon City  
BID OPENING : 30 October 2020

Attendees:

#### BIDS AND AWARDS COMMITTEE (BAC)

Chairman:

Atty. Rogel T. Teves

Vice President, SPUG

Members:

1. Atty. Delfin L. Buenafe II
2. Sergio P. Villafuerte
3. Homer S. Galang

Manager, LSD, OLC – *via Zoom*

Manager, WMD, CAG

Manager, ESD, PES – *via Zoom*

Observer:

Vedalisia N. Arevalo

Sr. Dept. Manager, IAD – *via Zoom*

#### NEGOTIATING TEAM (NT)

Chairman

Atty. Delfin L. Buenafe II

Manager, LSD, OLC – *via Zoom*

Member

Noel G. Espayos

Prin. Engr. A, OPD, SPUG

#### BAC SECRETARIAT

Nathalie Claire R. Abarquez

#### PROSPECTIVE BIDDERS

Name of Company

1. Hastings Motor Corporation

Representative/s

P.T. Espiritu

### Minutes of the Proceedings

The pre-negotiation conference was called into order by the BAC Chairman, Atty. Rogel T. Teves, at 09:30 A.M. in the presence of the members of the BAC, members of the NT, BCSD Secretariat and prospective bidder.

As of the Pre-Negotiation Conference, no bidder secured the Terms of Reference. Only Hastings Motor Corporation attended the pre-negotiation conference. The NT referred the prospective bidders to the salient points of the PR. The ABC is PhP 10,491,000.00. Schedule of Bid Submission and Opening is on 30 October 2020 at 9:30 A.M.

Hereunder are the queries/concerns raised by the prospective bidders:

Name of Bidder/s	Bidder's Concerns/Queries	NPC' Reply / Agreement
1. Hastings Motor Corporation	1. Since this project is under Negotiated Procurement, can the ABC be negotiated?  2. Are the documents to be submitted during bid opening in negotiated procurement the same as the documents to be submitted in Public Bidding?	1. It is better if one of the prospective bidders will write a formal letter justifying as to why the ABC is too low. This will serve as NPC's basis for the ABC.  2. Please refer to Section V – Bidding Forms for the checklist of requirements.

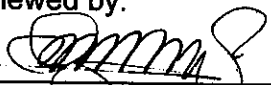
"Reminders to All Bidders" was presented and explained thoroughly by the NT Member of this project.

Since there are no other matters to be discussed, the meeting was adjourned at 09:45 A.M.

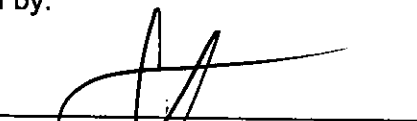
Prepared by:

  
**NATHALIE CLAIRE R. ABARQUEZ**  
Facilitator

Reviewed by:

  
**NOEL G. ESPAYOS**  
Member, NT

Approved by:

  
**ATTY. ROGEL T. TEVES**  
Vice President, SPUG and  
Chairman, Bids and Awards Committee